

## SMBs are strong on exports



More than 600 **SMBs** declared they are very strong on exports. In 2010, 50% of the companies increased its business volume thanks to **FDI** (Foreign direct investment), in **Bric Countries**, **Eastern Europe** and **Italian trading partners**, such as Germany, France and United States.

As **Franco Casarano**, manager partner of *Ls Lexjus Sinacta* (a network of lawyers and business consultants that for years are dealing with legal and tax advice for small and medium enterprises) said: "more and more companies ask us for contracts to foreign countries. Three quarters of enterprises said they operate in an international network for over ten years and even 44.3% of SMBs said to relate to more than ten foreign companies."

This is a culture revolution for the Italian production that for years has been stuck in logic studio and now open to those who are cross-border.

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